



About Kathy & Larry Smith

Kathy & Larry Smith are full-time professionals who are dedicated to providing the very best of service to their clients.

With twenty plus years experience, Kathy is a true expert in the Atlanta Real Estate Market. Kathy's continued hard work and dedication to her clients has allowed her to complete over 2000 successful transactions. She is clearly in the upper level of Real Estate Professionals.

Larry is a full-time Buyers Agent and has earned the "Accredited Buyers' Representative" designation. He is dedicated to representing Home Buyers.

Kathy has achieved the following over the years:

- Georgia Broker's License – 1986
- Phoenix Award – 1995
- 10 Years consecutive Million Dollar Club
- Inducted into RE/MAX Hall of Fame – 1995
- Baron Award – DeKalb Board of Realtors – 1995
- CRS (Certified Residential Specialist) – 1996
- ABR (Accredited Buyer's Representative) – 1997
- RE/MAX Greater Atlanta Masters Degree – 2002
(This prestigious designation has been awarded to a limited number of agents.)
- E-Pro Certified – 2002
- RE/MAX Lifetime Achievement Award – 2003
- RE/MAX Platinum Club – Yearly Award
- Double Phoenix Award – 2005
- 20 Years consecutive Million Dollar Club
- SRES Designation (Senior Real Estate Specialist) – 2008
- Member Northeast Atlanta Metro Association of Realtors
- Member Georgia Association of Realtors
- Member National Association of Realtors
- Office Representative for RE/MAX Greater Atlanta Agents Council
- Real Trend Magazine Top 10 in Real Estate
- Communities Magazine Top 100
- Who's Who of America's Top Real Estate Agents
- Multimillion Dollar Club – 24 years consecutive
- Member of CREA (Certified Real Estate Agents)

In 1978, Larry and I were married in St. Louis, Missouri and moved to Gwinnett County. We will celebrate our 30th wedding anniversary this June. The past eighteen (18) years we have lived and worked in the Loganville area. Our daughter, Jennifer, went through the Gwinnett County school system and graduated from Georgia Tech 2005. She has just received her Masters Degree in Teaching from Brenau University. She teaches 3rd grade at Knight Elementary School in the Parkview cluster.

I received my real estate license in 1984 and began working with Century 21 in Stone Mountain, GA. In 1985, I completed the requirements for my Broker's License. Since then, Larry and I have completed over 2000 successful transactions. I have received numerous Real Estate sales awards (listed in awards section). In 1995, I was inducted into the "RE/MAX Hall of Fame." In 1998, I received my CRS Designation (Certified Residential Specialist). Only 5% of all agents in the country have received the CRS Designation. In 2003, I received the "RE/MAX Lifetime Achievement Award." This is one of the highest level awards any RE/MAX agent can receive.

Larry was originally licensed in 1988. At that time, he was building homes in Gwinnett and surrounding counties. He was really an awesome builder. Large builders began to dominate the market and in 1996, he joined me in my growing real estate business. Larry has received the ABR (Accredited Buyer's Representative) and e-Pro Designations. He is currently working on the Certified Relocation Specialist Designation. Larry's knowledge of residential construction and the N.E. Metro Atlanta area makes him a natural "Buyer's Agent."

Larry and I contribute our success in Real Estate to a variety of factors:

1. We have received excellent training and continuing education. We truly are experts in the home buying and selling process.
2. We both treat every transaction as though it is the only transaction we are working on.
3. We live, volunteer and work every day in the area we sell.
4. We listen to exactly what our clients are saying.
5. We treat every client the way we like to be treated.
6. We have been extremely fortunate to work with "GREAT PEOPLE."

Larry and I would be honored to have the opportunity to work with you.